



ANNUAL REPORT 2023

SAIGON CARGO SERVICE CORPORATION



TABLE OF CONTENT

I. General Information	3
1. Company information	3
2. Vision - Mission - Core value	3
3. Business lines and Location	3
4. Foundation and development	4
5. Management structure, business organization and management system	5
5.1 <i>Management structure – Organization chart</i>	5
5.2 <i>Management structure:</i>	7
6. Development orientation	9
7. Risks:	10
7.1 <i>Economic risks</i>	10
7.2 <i>Legal risks</i>	10
7.3 <i>Other risks</i>	10
II. Business activities in 2023	11
1. <i>Business activities</i>	11
2. <i>Organization and personel</i>	12
3. <i>Investment and implementation of projects</i>	17
4. <i>Finance situation</i>	18
5. <i>Shareholders structure, change of owners' investment capital</i>	19
6. <i>Report of the Company's environmental and social impacts</i>	21
6.1 <i>Impact on the environment:</i>	21
Total direct and indirect greenhouse gas (GHG) emissions.....	21
Initiatives and measures to reduce greenhouse gas emissions.....	21
6.2 <i>Management of raw materials:</i>	21
6.3 <i>Energy consumption (electricity, water, DO oil):</i>	21
6.4 <i>Compliance with environmental regulations and law</i>	22
6.5 <i>Policies related to employees</i>	23
6.6 <i>Report relating to responsibility for the local community:</i>	24
III. Report and assessment of the Board of Directors	24
1. <i>Assessment of business results</i>	24
2. <i>Financial situation</i>	25
3. <i>Improvement in organization, policy and management</i>	26
4. <i>Business plan in the 2024:</i>	26
5. <i>Development plan in the future</i>	27

6. <i>Explanation of the Board of Directors to Auditors: None</i>	27
IV. Assessment of the Board of Management on the Company’s activities	27
1. <i>Assessment of the Board of Management on the Company’s activities, including responsibility for environment and community</i>	27
2. <i>Assessment of the Board of Management on activities of the Board of Directors</i>	28
3. <i>Assessment report of independent members of the Board of Management:</i>	29
4. <i>Plans and guidance of the Board of Management</i>	30
V. Company Management	30
1. <i>Board of Management</i>	30
2. <i>Supervisory Board</i>	33
3. <i>Transactions, remuneration and benefits of the Board of Management, Board of Directors and Supervisory Board</i>	35
VI. Financial statements	37
1. <i>Opinions of Auditors:</i>	37
2. <i>Audited Financial Statements (attached hereto)</i>	38

I. General Information

1. Company information

- Company Name: **SAIGON CARGO SERVICE CORPORATION**
- Enterprise registration certificate no. 0305654014
- Charter Capital: 1.015.691.820.000 đồng
- Owner's injected capital: 1.015.691.820.000 đồng
- Address: 30 Phan Thuc Duyen Street, Ward 4, Tan Binh District, HCM City
- Tel: +8428. 3997 6930
- Fax: +8428. 3997 6840
- Website: www.scsc.vn
- Stock code: **SCS**

2. Vision - Mission - Core value



SCSC aspires to be the obvious first choice for air cargo service requirements in Vietnam and to establish its air cargo terminal as the regional benchmark by which to measure first class air cargo service quality in South East Asia.



To fully understand and successfully cater for all air cargo service requirements needed by our customers. SCSC is to deliver top quality air cargo services by implementing advanced know-how and modern air freight technology in a cost competitive manner.



Integrity - Professionalism - Effectiveness

3. Business lines and Location

- *Business lines:* According to the Enterprise Registration Certificate no. 0305654014, first registration on April 8th, 2008, 18th amendment on June 6th, 2023 issued by the Department of Planning and Investment of Ho Chi Minh City, the business lines of SCSC include:

Business lines	Details
1. Cargo handling	Cargo delivery and handling services.

2. Trading in real estate, land use rights of owners, users or renters.	Real estate business.
3. Direct support services for air transport.	Air service ground operation.
4. Operation of other support services related to transport.	Customs agents.

- *Business location:* Ho Chi Minh City.

4. Foundation and development

Saigon Cargo Service Corporation (SCSC) was established on April 8th, 2008 with the initial charter capital of VND 300 billion contributed by six founders:

- Group of Southern airports (currently known as Airports Corporation Of Vietnam);
- A41 Aircraft Repairing Company (currently known as 41 Aircraft Repairing One Member Limited Liability Company);
- Gemadept Corporation;
- Nam Phu International Investment Company Limited;
- A Chau Investment Joint Stock Company;
- Song Viet Joint Stock Company.

SCSC is established to build and develop an international air cargo terminal at Tan Son Nhat International Airport.

SCSC's Cargo Terminal Project - Tan Son Nhat International Airport was launched in June 2009 and completed in August 2010. From October 2010 to the end of 2011, the project was tested, accepted and put into operation.

SCSC cargo terminal is invested with modern equipment of international standards to meet stringent requirements of the air industry and airlines customers. SCSC's cargo terminal is the only Vietnamese terminal that meets international standards of IATA (International Air Transport Association).

Following the above developments, SCSC has successfully obtained ISAGO quality certification, TAPA A certificate issued by Transported Asset Protection Association, and RA3 certificate.

SCSC has registered for securities trading on UpCom system of Hanoi Stock Exchange in July 2017.

The company has received a listing approval No.227/QD-SGDHCM dated June 26th, 2018 by Ho Chi Minh City Stock Exchange.

On August 3rd, 2018, SCS stock were officially traded on the Ho Chi Minh Stock Exchange.

In 2019, the Company completed the CEIV Pharma certification of the IATA Air Transport Association. SCSC is the first company in Vietnam to achieve this international certification, confirming SCSC's ability to handle pharmaceutical goods.

Other events:

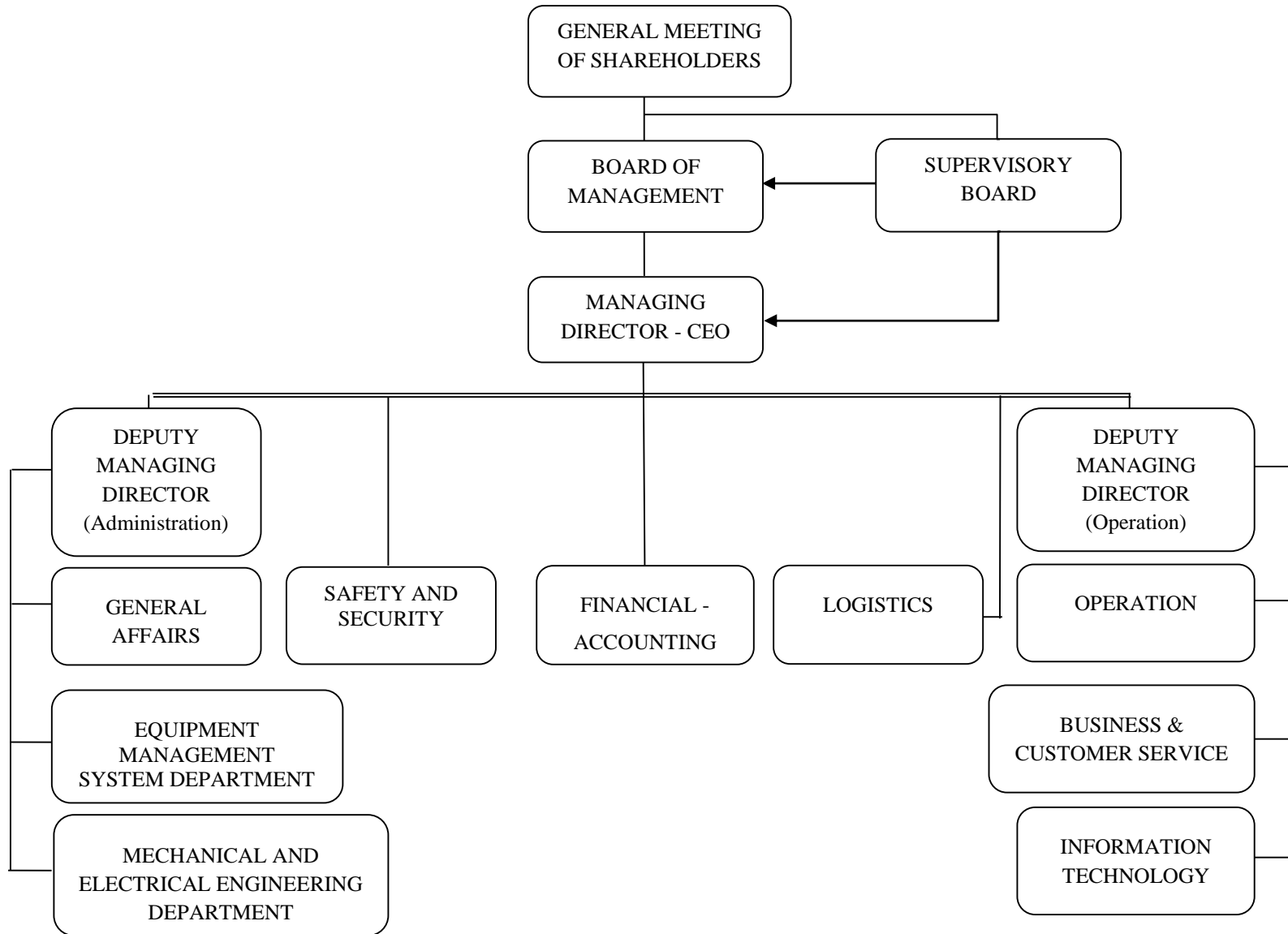
- The company was voted by Forbes VN as one of the 50 best listed enterprises in 2019, 2022 and 2023. The Vietnam Chamber of Commerce and Industry (VCCI) awarded the certificate of one of the 10 Enterprises with best governance - financial capacity on main stock exchange in Vietnam.
- Consecutively in the years 2020 - 2022, the Company was voted in the ranking of "50 most effective business companies in Vietnam" organized by Nhip Cau Dau Tu Newspaper.

5. Management structure, business organization and management system

5.1 Management structure – Organization chart

The company operates according to the governance model: the General Meeting of Shareholders, the Board of Management, the Supervisory Board and the Board of Directors.

Organization chart:



5.2 *Management structure:*

a. General Meeting of Shareholders

The General Meeting of Shareholders (GMS) consists of all shareholders having voting right and is the supreme regulatory body of the Company, holding at least one annual meeting per year. The GMS decides matters as prescribed by law and Company's Charter. The GMS approves annual financial statement of the Company and financial budget for the next year, elects, dismisses, discharged from duty members of Board of Management, Supervisory Board of the Company.

b. Board of Management

The Board of Management currently consists of 07 members, including: 01 Chairman and 06 members, including 02 independent members of the Board of Management. The Board of Management is elected by the General Meeting of Shareholders, having full authority to, on behalf of the Company, decide on all matters related to the purpose and interests of the Company, except for matters which are under the authority of the General Meeting of Shareholders and are not authorized for the Board of Management. The Board of Management decides the Company's strategy of development, business plans, organization structure, management regulations, solutions and acts to achieve the matters approved by the General Meeting of Shareholders.

c. Supervisory Board

The Supervisory Board currently consists of 03 member, including: 01 Chief and 02 members. The Supervisory Board is elected by the General Meeting of Shareholders and is responsible for checking financial activities of the Company; supervising the observance of accounting and accounting regime; operating the Company's internal inspection and auditing system; appraising annual financial statements; and reporting to the General Meeting of Shareholders on the accuracy, truthfulness and legality of the Company's financial statements.

d. Board of Directors

The Board of Directors include Managing Director and 2 Deputy Managing Directors. Managing Director runs the daily business of the Company under the supervision of the Board of Management and is responsible to the Board of Management and laws for implementation of his rights and duties.

e. Functional Departments

- *General Affairs Department:*

Providing resources and services, including human resources, equipment, facilities, and supporting services for business activities of the Company.

- *Equipment management system department*

Organizing, managing, maintaining and repairing machines, equipment and other facilities for operation and other business activities of the Company.

- *Mechanical and electrical engineering department:*

Organize, manage, maintain and repair systems of machinery, equipment and infrastructure in service of commodity exploitation and other business activities of the Company.

- *Accounting & Financial Department:*

Governing the financial and accounting regime, economic information and economic activity analysis of the Company.
Managing, allocating and controlling the financial capital of the Company.

- *Logistics Department:*

Organizing, operating and performing operational activities of domestic arrival and departure cargo, warehousing services and other supporting Customs services.

- *Training and Standards Department:*

Managing and organizing training activities to meet the requirements of the Company, airlines customers and governmental authorities.

Controlling, maintaining and improving the system of quality management and information confidentiality of the Company.

Controlling, maintaining and improving the security, safety and environmental system in compliance with regulations of authorities and

requirements of airlines customers, and applicable quality standards of the Company.

- *Operational Department:*

Managing, controlling and performing operational activities of international arrival and departure cargo and parcels, forwarding services in accordance with contracts between the Company and airlines customers and cargo agency.

- *Information Technical Department*

Managing, maintaining and developing IT system for operational activities and other business activities of the Company.

- *Business and Customer Service Department:*

Proposing construction and implementing annual and long-term business and marketing plans.

Promoting services provided to customers.

Maintaining and promoting customer relationships and customer services.

6. Development orientation

6.1. The main objectives of the Company:

- SCSC become a model air cargo terminal in the region. As the first choice for customers' air cargo service requirements in Vietnam.
- Effective business operations, sustainable growth, maximum profit for shareholders and the Company, meeting the expectations of customers and partners.
- Continuously improve management capacity, build a good working environment and increase income for employees.
- Responsibility to the community and society.

6.2. Medium and long-term development strategy:

- Assess SCSC's ability to participate in investment and operation of Long Thanh International Air Cargo Terminal in accordance with the program approved by the Government.
- Research and implement investment plans and digital solutions to improve service quality and optimize operational efficiency.
- Implement M&A plans to invest in enterprises in the same industry.

- Implement procedures for investment and construction of SCSC-2 office building as soon as it is approved by the Air Defense - Air Force / Ministry of Defense.
- Invest in equipment to increase the capacity of the cargo terminal to 350,000 tons/year for the second phase and build and expand the domestic cargo warehouse.

6.3. *Goals of sustainable development:*

- The Company complies with environmental regulations such as waste water treatment, waste discharge materials and other regulations.
- From 2020, the Company has used solar power - green and clean energy to contribute to reducing the impact on the environment.
- Continue to invest in research and purchase equipment using clean energy.
- Responsibility to share with the community and society.

7. Risks:

7.1 *Economic risks*

Geopolitical tensions in the Middle East, including the Israel-Hamas conflict and newly escalating tensions in the Red Sea, disrupt and increase supply chain costs, the prolonged Russia-Ukraine war severely affected European economies. China's economic growth - the world's second largest economy - is slowing down due to economic sanctions by the US and the West, affecting import and export activities and increasing the pressure on global and Vietnamese inflation.

7.2 *Legal risks*

Business activities of the Company will be governed by the Enterprise Law, Investment Law, Land Law, Securities Law, Real Estate Business Law and other changes of Laws.

All activities of the Company are being carried out on a land area of 14.3 hectares. This is the land at Tan Son Nhat Airport of 41 Aircraft Repairing One Member Limited Liability Company under the Ministry of Defense used to contribute capital to establish Saigon Cargo Service Corporation. In case of national emergency or military emergency (e.g. war, etc.), the Company must immediately suspend its business activities and hand over all facilities to the Ministry of Defense.

7.3 *Other risks*

Force majeure events such as enemy sabotage, fire ... may affect the operation of goods or damage the Company's properties. To minimize losses, the Company has entered into insurance contracts for assets and construction works of the Company. In addition, a comprehensive fire protection system is installed in all cargo areas and offices. All necessary areas are equipped with sprinkler systems. Fire alarm system will detect the fire and transmit information directly to the Security Center. The above system is part of the general safety system of SCSC cargo terminal.

II. Business activities in 2023

1. Business activities

The year 2023 continued to be a difficult and volatile year for the world economy. While the war between Russia and Ukraine entered its third year, another war suddenly broke out in October 2023 in the Gaza Strip between Israel and Hamas forces, causing great damage to people and property, transforming financial market movements and global commodity prices such as energy and food. China's economy continues to disappoint as it has lost its recovery momentum and is decelerating.

As for Vietnam, with persistent implementation of tasks and solutions according to the Government's Resolutions on socio-economic recovery and development programs, especially promoting public investment, in 2023 Vietnam's economy has continued its recovery trend, macroeconomic stability has been under control, major balances have been guaranteed and become an economic bright spot in the region and the world.

GDP in 2023 has grown by 5.05% compared to the previous year. Export turnover of goods was estimated at 355.5 billion USD, down 4.4% compared to the previous year. Import turnover of goods was estimated at 327.5 billion USD, down 8.9% compared to the previous year. Trade surplus for the whole year 2023 was estimated to reach 28 billion USD.

A bright spot of Vietnam's economy in 2023 was attracting foreign investment capital: total foreign investment capital registered in Vietnam reached nearly 36.61 billion USD, up 32.1% over the same period. Implemented capital of foreign investment projects was estimated to reach about 23.18 billion USD, an increase of 3.5% compared to 2022. This is a record disbursement level ever.

Total output of goods SCSC served in 2023 reached 189,730 tons, equal to 85.86% compared to 2022 and 104.2% compared to the plan, of which international goods equal 77.61% and domestic goods equal 118.7% compared to 2022.

Main factors affecting the Company's production and business results in 2023:

- Geopolitical instability in the World: War between Russia and Ukraine and the war that suddenly broke out in October 2023 in the Gaza Strip between Israel and Hamas

forces, causing great damage to people and property, transforming financial market movements and global commodity prices such as energy and food.

- Major economies such as the EU, UK, and Japan were all in decline, and China's economy in particular continues to disappoint due to loss of recovery momentum and deceleration, leading to a decline in aggregate demand.

In that unfavorable context, SCSC still tried the best to complete the 2023 business plan set out by the General Meeting of Shareholders.

Performance results compared to the plan and results of the previous year:

Targets	Unit	Performance		% / 2022	% / Plan
		2022	2023		
1. Total output	Tons	220.966	189.730	85,86	104,2
- International goods	Tons	176.540	137.011	77,61	103,8
- Domestic goods	Tons	44.426	52.719	118,7	105,4
2. Office space for lease	m ²	7.661	8.288	108,2	106,3
3. Revenue	Million VND	910.097	793.442	87,2	101,7
4. Cost	Million VND	213.492	224.883	105,3	102,2
5. Profit before tax	Million VND	696.605	568.559	81,62	101,5
6. Profit after tax	Million VND	646.147	498.307	77,12	

2. *Organization and personel*

- The total number of officers and employees at December 31st, 2023 is 508 people, specifically

Board of Directors	03
Accounting Department	08
Training & Standards – Safety & Security Department	45
General Affairs Department	10
Information Technical Department	04
Mechanical and electrical engineering department	18
Equipment management system department	08

Operation Department	331
Logistics Department	81
Total	508

- Personnel Structure:

Creteria	Amount	Ratio
I. Classification By qualification:		
- Master	9	1,77%
- Bachelor	71	13,98%
- Engineer	16	3,15%
- College	30	5,91%
- Intermediate profession	64	12,60%
- Highschool graduation	217	42,72%
- Secondary graduation	97	19,09%
- Vocational training	4	0,79%
II. Classification by types of labor contract:		
- Indefinite term labor contracts	418	82,28%
- Definite term labor contracts	90	17,72%
Total	508	100%

- Board of Directors:

Full name	Position	Year of birth	ID Card No.
Mr. Nguyen Quoc Khanh	Member of Board of Directors and Managing Director	1964	079064004505
Mr. Nguyen Thai Son	Deputy Managing Director	1956	048056005586
Mr. To Hien Phuong	Deputy Managing Director	1967	079067009648

- **Chief Accountant:**

Full name	Position	Year of birth	ID Card No.	
Ms. Ngo Thi Anh Thu	Chief Accountant	1982	048182006685	Appointed on January 3 rd , 2023

- **Curriculum Vitae of the Executive Board:**

Mr. NGUYEN QUOC KHANH Member of Board of Management and Managing Director				
Gender	Nam	Home town	Quang Nam	
Date of birth	1964			
Place of birth	Saigon	Office Tel	(84.8) 3997 6930	
Nationality	Vietnam	Education	12/12	
Ethnic	Kinh	Qualification	Economic engineer	shipping

Working Experience:

- 1983-1988: School of Economics, Maritime University in Odessa, former Soviet Union
- 1989-1993: Staff of Sales Department - Gemadept Joint Venture Company
- 1993-1997: Deputy Manager of Container Agency - Gemadept Corporation
- 1997-2003: Head of Container Agency - Gemadept Corporation
- 2003-2008: Managing Director of Vietnam MBN-GMD Joint Venture Company
- 2008 – now: Member of Board of Management and General Manager of Saigon Cargo Services Joint Stock Company.

Current position	Member of Board of Directors and General Director of SCSC
Current position in other organizations	None
Number of shares held by December 31 st 2023	<ul style="list-style-type: none"> ■ Individual ownership: 1.378.050 shares. ■ Representing ownership for Gemadept Corporation: 5.288.752 shares
Number of shares of related persons by December 31 st , 2023	<ul style="list-style-type: none"> ■ Nguyen Hoang (father in law): 166.500 shares

Mr. NGUYEN QUOC KHANH Member of Board of Management and Managing Director	
	<ul style="list-style-type: none"> ▪ Do Thi Tho (mother in law): 209.368 shares
Debts due to the Company	None
Other benefits	None
Violation of Law	None
Conflict of interest with the Company	None

Mr. NGUYEN THAI SON Deputy Managing Director			
Gender	Male	Home town	Thai Binh
Date of birth	1956		
Place of birth	Da Nang	Office Tel	(84.8) 3997 6930
Nationality	Vietnam	Education	12/12
Ethnic	Kinh	Qualification	International Cargo transported by Air Administration

Working experience:

- 1991-1996: Cargo staff at German airline Lufthansa
- 1996-2010: Deputy President in charge of Cargo - (Lufthansa Cargo AG)
- April 2010 - now: Deputy General Director in charge of Operation at Saigon Cargo Services Joint Stock Company.

Current position	Deputy Managing Director of SCSC
Current position in other organizations	None
Number of shares held by December 31 st , 2023	<ul style="list-style-type: none"> ▪ Individual ownership: 25.635 shares
Number of shares of related persons by December 31 st , 2023	<ul style="list-style-type: none"> ▪ Nguyen Cong Hoan (brother): 1.831 shares ▪ Nguyen Hoai Van (sister in law): 2.000 shares ▪ Nguyen Thai Bao (son): 2.200 shares
Debts due to the Company	None
Other benefits	None
Violation of Law	None

Mr. NGUYEN THAI SON	
Deputy Managing Director	
Conflict of interest with the Company	None

Mr. TO HIEN PHUONG			
Deputy Managing Director			
Gender	Male	Home town	Hung Yen
Date of birth	1967		
Place of birth	Sai Gon	Office Tel	(84.8) 3997 6930
Nationality	Vietnam	Education	12/12
Ethnic	Kinh	Qualification	Bachelor of Economics

Working experience:

- 1990 – 1992: Business planning staff of Bach Dang Company, District 1.
- 1992 - 1997: Deputy Manager of Plan Management Department of Oil Refinery Factory, Petrovietnam
- 1997 - 2007: Director - Deputy Director, Vinh Nam Joint Stock Company, Tan Binh Industrial Park, Tan Binh Dist. HCMC
- 2007 - 2009: Director of Nam Lien Joint Stock Company, Song Than 1 Industrial Park, Di An District, Binh Duong Province
- 2009 - now: Deputy General Director of Saigon Cargo Services Joint Stock Company

Current position	Deputy Managing Director SCSC
Current position in other organizations	Director of Nam Lien Joint Stock Company
Number of shares held by December 31 st , 2023	<ul style="list-style-type: none"> ▪ Individual ownership: 43.910 shares.
Number of shares of related persons by December 31 st , 2023	<ul style="list-style-type: none"> ▪ Bui Thi Yen Ngoc (wife): 3.500 shares
Debts due to the Company	None
Other benefits	None
Violation of Law	None
Conflict of interest with the Company	None

Ms. NGO THI ANH THU			
Chief Accountant			
Gender	Female	Home town	Da Nang
Date of birth	June 1, 1982		
Place of birth	Da Nang	Office Tel	(84.8) 3997 6930
Nationality	Vietnam	Education	12/12
Ethnic	Kinh	Qualification	Master of Banking and Finance

Working Experience:

- 2004 -2007: Assistant of Sales Department – Phu My Hung Joint Venture Company.
- 2007- 2010: General Accounting – Khai Duc Limited Liability Company
- October, 2010 – April, 2016: Accounting Specialist – SCSC Corporation
- May, 2016 – October, 2020: Head of General Accounting Section – SCSC Corporation.
- November, 2020 – November 2, 2021: Deputy Manager of Finance and Accounting Department – SCSC Corporation.
- November 3, 2021 – January 2,2023: Accounting Manager – SCSC Corporation
- January 3, 2023 to now: Chief Accountant – SCSC Corporation

Current position	Chief Accountant of SCSC
Current position in other organizations	None
Number of shares held by December 31 st , 2023	<ul style="list-style-type: none"> ■ Individual ownership: 26.135 shares
Number of shares of related persons by December 31 st , 2023	None
Debts due to the Company	None
Other benefits	None
Violation of Law	None
Conflict of interest with the Company	None

3. Investment and implementation of projects

In 2023, SCSC has completed the investment in installing the Elevating transfer vehicle system (ETV system phase 2) with Loedige, including: Installing 2 new cargo floors at

ETV system, 1 new ETV lifting equipment and upgrading the cargo management system.

The Board of Management and the Board of Directors have closely follow up the progress of the cargo terminal construction project at Long Thanh International Airport, and have been in well-prepared the conditions to participate in bidding for this package.

4. *Finance situation*

a) *Finance situation*

Targets	Unit	2022	2023	2023/2022
Cargo output	Ton	220.966	189.730	85,9%
Office space for rent	m2	7.661	8.288	108,2%
The total value of assets	Million VND	1.555.571	1.702.999	109,5%
Net revenue	Million VND	851.018	704.825	82,8%
Profit from business activities	Million VND	699.285	570.598	81,6%
Other profits	Million VND	(2.680)	(2.038)	76%
Profit before tax	Million VND	696.605	568.559	81,6%
Profit after tax	Million VND	646.147	498.307	77,1%

b) *Main financial indicators:*

Targets	2022	2023	Notes
<i>1. Indicators of solvency:</i>			
- Short-term payment ratio: $\frac{\text{Current assets}}{\text{Shortterm debts}}$	8,5	3,2	times
- Quick payment ratio: $\frac{\text{Current assets} - \text{Inventory}}{\text{Short-term debts}}$	8,5	3,2	times
<i>2. Capital structure targets</i>			
- Debt / Total assets ratio	7,84%	21,39%	
- Debt / Equity ratio	8,5%	27,2%	
<i>3. Indicator of performance</i>			

Targets	2022	2023	Notes
- Inventory turnover: $\frac{\text{Cost of goods sold}}{\text{Average inventory}}$	0%	0%	
- Net revenue / Total assets	57%	41,4%	
<i>4. Profitability criteria</i>			
- Profit after tax / net revenue ratio	75,9%	70,7%	
- Profit after tax / equity ratio	48%	36%	
- Profit after tax / total assets ratio	43,5%	30,6%	
- Profit from business activities / Net revenue ratio	82,17%	81%	

5. *Shareholders structure, change of owners' investment capital*

a) Shares:

- Total charter capital: VND 1.015.691.820.000
- Total shares: 101.569.182 shares, of which:
 - + Total outstanding shares in circulation 94.378.182 shares
 - + Total of common shares with transfer restriction 1.000 shares
 - + Total of preferred dividend shares without voting rights 7.190.000 shares

b) Shareholder structure:

List of shareholders holding from 5% of the Company's shares at December 31st, 2023

Full name	Business registration number	Address	Number of shares	Ownership ratio
Airports Corporation Of Vietnam	0311638525	Tan Son Nhat International Airport, Tan Binh District	13.899.050	13,68%
Gemadept Corporation	0301116791	2bis-4-6 Le Thanh Ton Street, Ben Nghe Ward, District 1	34.117.034	33,59%

Full name	Business registration number	Address	Number of shares	Ownership ratio
41 Aircraft Repairing One Member Limited Liability Company	0301428800	6 Thang Long Street, Ward 4, Tan Binh District	7.213.125	7,10%
TOTAL			55.229.209	54,37%

Shareholders structure of the Company at December 31st, 2023

Unit: Thousand Dong

Category	Vietnamese Shareholders		Foreign Shareholders		Total	
	Amount	Ration	Amount	Tỷ lệ	Amount	Ration
Charter capital	735.367.620	72,40%	280.324.200	27,60%	1.015.691.820	100%
Legal Entity Shareholders	593.338.670	58,42%	275.553.890	27,13%	868.892.560	85,55%
Individual Shareholders	142.028.950	13,98%	4.770.310	0,47%	146.799.260	14,45%

(*) Note: Shareholders structure of SCSC was based on the list of shareholders established by VSDC on January 4th 2024

Category	Vietnamese Shareholders	Foreign Shareholders
Legal Entity Shareholders	27	63
Individual Shareholders	2.395	123
Total	2.422	186

c) Change of owners' investment capital:

Balance at the beginning of this year	1.010.691.820.000
Increase capital from issuing shares to key officers	5.000.000.000
Balance at the end of this year (*)	1.015.691.820.000

(*) SCSC has issued shares to key officers (phase 1) according to Board of Directors resolution No. SCSC23/HĐQT/NQ/01 dated February 1, 2023.

d) *Treasury stock transactions*: none.

e) *Other securities*: none.

6. Report of the Company's environmental and social impacts

6.1 Impact on the environment:

Total direct and indirect greenhouse gas (GHG) emissions.

Initiatives and measures to reduce greenhouse gas emissions.

6.2 Management of raw materials:

a) The total amount of materials used to produce and pack the products and services was mainly nylon, DO oil (for running generators, tractors) and printing and photo papers of all kinds.

- The total amount of nylon consumed in 2023 was 94,914 kg, decreasing by 28% compared to 2022 due to a sharp decrease in commodity output.
- The total amount of DO oil consumed in 2023 was 37.045 liters, decreasing by 7,50% compared to 2022 due to decrease in commodity output.
- The total volume of printing and photo paper of all types was about 6.055 rams, increasing by 3% compared to 2022.

b) Report of percentage of recycled materials used to produce the organization's main products and services: 90% of plastic waste and wooden pallets were collected, sorted, recycled, and reused by the Company or a unit with processing function.

6.3 Energy consumption (electricity, water, DO oil):

Year	Revenue growth rate	Increase (+)/Decrease (-) in the cost of electricity	Increase (+)/Decrease (-) in the cost of water	Increase (+)/Decrease (-) in the cost of DO
2020	-7.4%	-1.27%	-21.06%	-11.11%
2021	21.1%	-25.66%	-9.21%	25.0%
2022	1.4%	6.6%	16.29%	6.67%
2023	-17.2%	-8.33%	-0.81%	-7.50%

- The reason for the decrease in the electricity consumption index in 2023 compared to 2022: because SCSC replaced high-voltage light bulbs with energy-saving LED light bulbs, in addition to reducing product output, the time to exploit goods also decreased.
- The reason for the decrease in the water consumption index in 2023 compared to 2022: Due to reduced commodity output, commodity exploitation time is reduced,

leading to reduced domestic water consumption. In addition, SCSC regularly propagates and advises employees and customers to be conscious of saving when using electricity and water.

- The reason for the decrease in the DO oil consumption index in 2023 compared to 2022: Due to the decrease in goods output, the time spent using oil tractors and oil forklifts to exploit goods decreased.

To reduce electricity and water costs effectively, the Company proposes a number of technical solutions as follows:

- Using X-WEB to control and control cold storage system;
- All air conditioning systems use energy-saving inverter technology;
- Using the I-Manager controller to control and control the air conditioning system;
- Using BMS system to control and command lighting systems and ventilation fans;
- Using a system of capacitors to improve the efficiency of electricity use;
- Synchronized cabinet system to maximize the operation of the generator system;
- Daily monitoring of electricity meters in each area to control electricity in order to prevent unusual (if any);
- Monitoring the water supply meter daily to limit and prevent unusual (if any);
- Replace energy-saving LED bulbs in public corridors, toilets of office buildings and Per area in the cargo terminal;
- Maintaining the electromechanical system in accordance with the approved annual maintenance plan and in accordance with the manufacturer's recommendations to ensure good operation of the machinery, less damage and increase the life of the machinery equipment, reducing power consumption costs etc.
- In 2023, grid electricity consumption statistics were: 3,551,776 Kwh; Solar power consumption: 1,527,100 Kwh.
- Thus, renewable energy from SCSC's rooftop solar power system in 2023 replaced 43% of grid electricity.

6.4 *Compliance with environmental regulations and law*

a) Environmental management and waste control:

The air environment in the gate areas, inside the Company and surrounding locations all meet occupational hygiene standards (QCVN 02:2019/BYT) and ambient air quality standards (QCVN 03:2019/BYT).

SCSC issued regulations and solutions to strictly management about environment sanitation, eliminate most of the arisely waste and labour safety for employees who directly participate in operation procedure of company.

SCSC has implemented the following contents on environmental management:

- Strictly comply with Vietnamese Laws and International Convention on environmental protection.

- Comply with Vietnamese standards in the process of monitoring and protecting the environment.
- Registered and issued a waste source owner under the certificate No. QL.HW 79 005791.T issued on December 1st, 2016.
- Every 6 months, SCSC contracts Hai Au Environmental Services-TV Joint Stock Company to carry out environmental monitoring: air, wastewater and working environment.

Waste control mission:

- Domestic waste and services are properly classified and collected and contracted with the unit that has the function of collection and treatment in the area, which is Tan Binh District Public Service Company Limited.
 - Hazardous solid waste is managed in accordance with Circular No. 36/2015/TT-BTNMT dated June 30th, 2015 of the Ministry of Natural Resources and Environment. The company has signed a contract with Viet Uc Environment Joint Stock Company - Vinausen is a unit with the function of collecting, transporting and treating waste in accordance with regulations.
- b) Number of times to be sanctioned for violations due to non-observance of environmental laws and regulations: none.
- c) Total amount due to sanctioned violations due to non-compliance with environmental laws and regulations: none.

6.5 Policies related to employees

a) Number of employees, average salary for employees:

- Number of employees: 522 employees.
- Average salary: 15.835.945 VND/ employee/ month.

b) Labor policy to ensure health, safety and welfare of employees:

Salary policy:

- Salary payment policy: pay by job position and work performance.
- Overtime payment: is implemented in accordance with current law.
- Policy to consider salary increase: every year, SCSC has a policy to consider (increase / decrease) salary belong to job position and work performance.

Bonus policy:

- In addition to salaries paid to employees in accordance with regulations, SCSC also paid the 13th month salary and implemented rewarding policies and timely encouraged employees when there were initiatives and productivity.

Welfare regime:

- The Company fully participated in health insurance, social insurance, accident insurance and liability insurance regimes in accordance with current law.
- Vacation leave: Employees are entitled to annual leave according to the provisions of the current Labor Law. In 2023, the Company organized a vacation for all employees

in Nha Trang, improving health and increasing employee engagement across departments at SCSC.

- Meal allowance: There is a system to arrange lunch at SCSC.
- Labor protection equipment is fully equipped to ensure labor safety.
- Periodic health examination and Travel.

c) Training activities:

In 2023, the Company also organized training courses for employees of the Company, specifically as follows:

- Executive management training course for middle-level managers;
- Basic/periodical training courses on apron (aircraft) safety according to Tan Son Nhat Airport's safety regulations and ISAGO's regulations;
- Training courses on basic cargo service, basic/periodical Aviation Security professional training according to the Aviation Security Regulations issued by the Civil Aviation Authority of Vietnam;
- Dangerous goods training courses (DGR), ULD service, forklift and tractor operation... as required by the training program approved by the CAAV.

6.6 Report relating to responsibility for the local community:

Community investment activities and other community development activities in 2023, include financial support to serve the community:

- SCSC organized to give Tet gifts to the representative of the People's Committee of Ward 4, Tan Binh District for the Committee to give to disadvantaged households in the area to celebrate the Lunar New Year.

III. Report and assessment of the Board of Directors

1. Assessment of business results

In 2023, the Company achieved the targets set by the GMS, particularly:

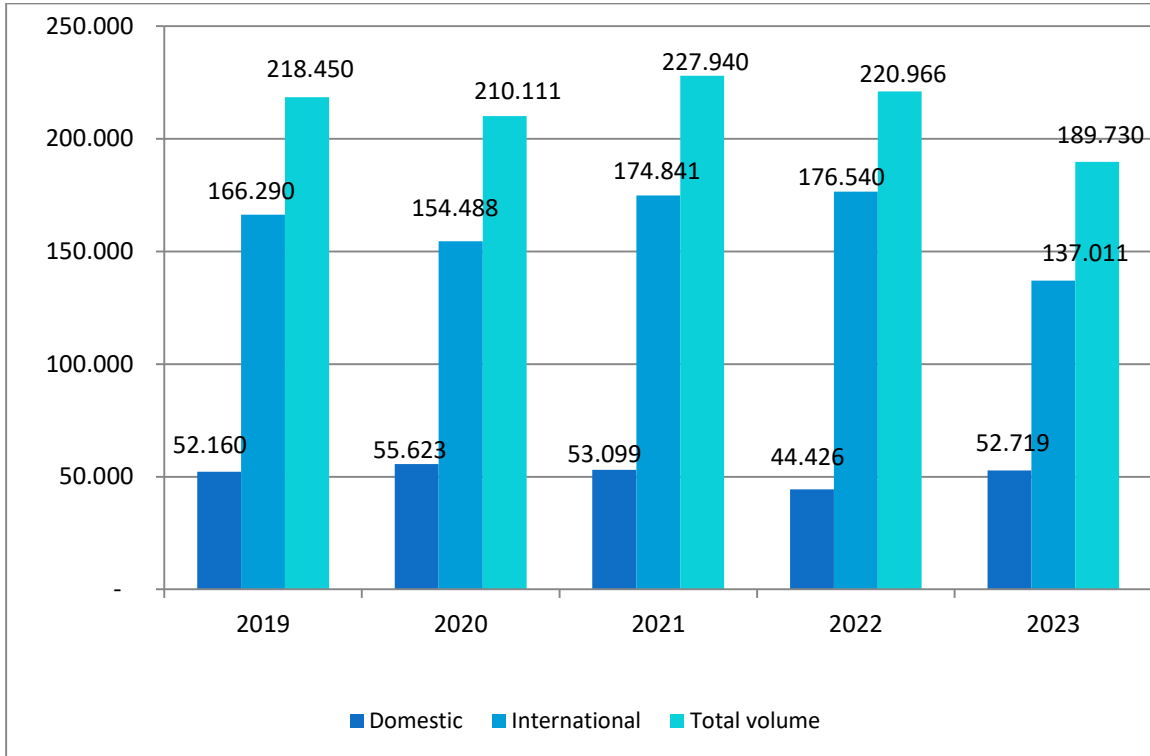
- The total output of SCSC goods in 2022 is 189.730 tons, equal to 104,2% of the plan. In which, the output of international goods is 137.011 tons, equal to 103,8% of the plan, The output of domestic goods is 52.719 tons, equal to 105,4% of the plan.
- Total revenue in 2023 reached VND 793.442 billion, equal to 101,7% of the plan.
- Total operating expense is VND 224.883 billion, equal to 102,2% of the plan.
- Profit before tax reached VND 568.559 billion, equal to 101,5% of the plan.
- Profit after tax reached VND 498.307 billion and Basic profit per share was VND 4.638.

The Company achieved the above results because:

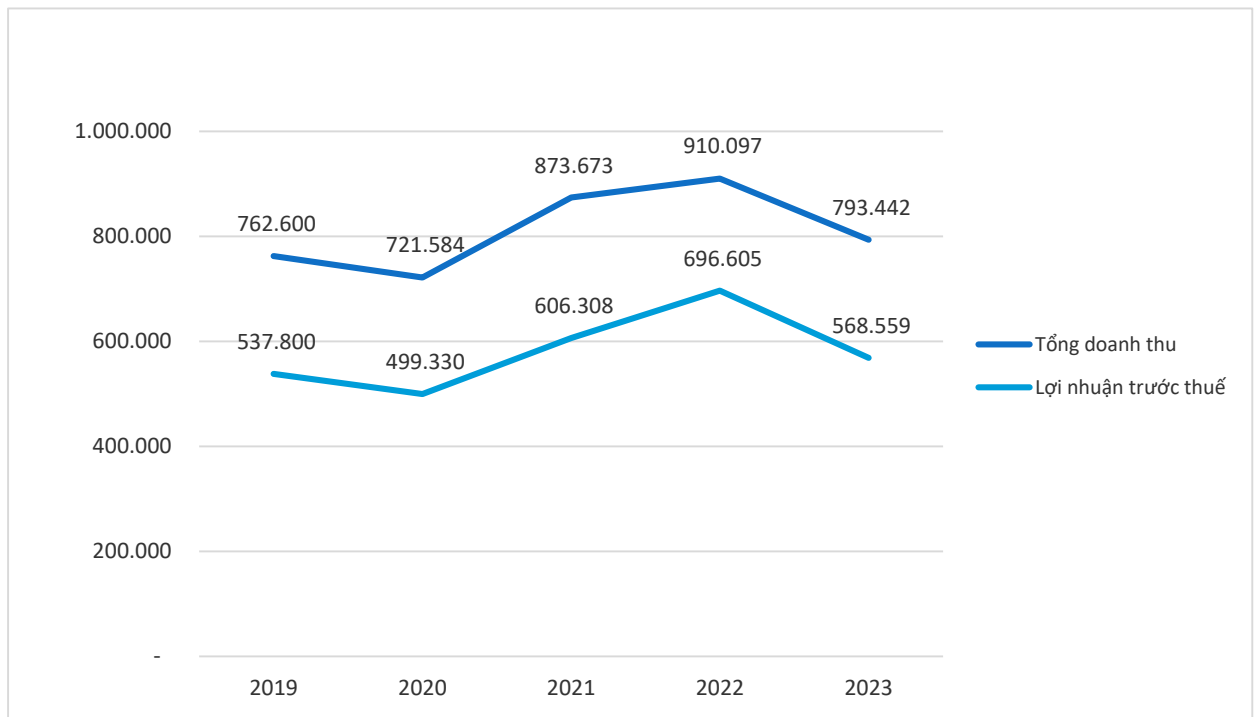
- The company has signed contracts with 03 new airlines and continues to extend contracts with 04 existing airlines.

- Increase financial revenue thanks to savings deposits with high interest rates.
- Implement strict cost control policies, effectively manage company human resources and digital transformation in administrative and financial management.

The output of export- import and domestic cargo from 2019 to 2023 (tons)



Revenue and Profit before tax of SCSC from 2019 to 2023



2. Financial situation

a) Assets:

In 2023, the Company's total assets increased by more than VND 147 billion, mainly due to an increase in short-term assets of nearly VND 162 billion, long-term assets decreased by VND 15 billion. Short-term assets increased mainly due to the

Company's good cash flow management, increased short-term financial investment by 39 billion VND. Cash and equivalents increased by nearly 112 billion VND because the Company prepared funds to pay dividends to shareholders. Long-term assets decreased mainly due to depreciation of the value of fixed assets.

As of December 31st, 2023, the Company did not have any bad debts nor bad assets which might affect the business results.

b) Liabilities:

In 2023, the Company's liabilities decreased by more than VND 242 billion. Mainly increased dividends payable to shareholders by more than VND 188 billion, taxes payable to the state by VND 12 billion, payables to sellers by nearly VND 9 billion and payables to employees by nearly VND 9 billion.

In 2023, the Company was good cash flow management and no debt to banks.

In addition, during the year, the company also did not incur any bad debts.

3. Improvement in organization, policy and management

The Company continues to build high-quality human resources, strengthen training in management skills and speciality.

The Company continues to implement Kaizen - 5S program and computerized management system to continuously improve and optimize business activities.

The Company continue to improve the salary and bonus policy associated with the work performance and the contributions of the employees.

Applying information technology and digitization to apply cashless throughout the company, improving customer service quality and reducing staff.

4. Business plan in the 2024:

The world and Vietnamese economies in 2024 are forecast to still have many difficulties and instability: The war between Russia and Ukraine is still dragging on with no signs of cooling down, as is the Middle East war between Israel and Hamas forces etc. China's economy continues to decelerate and the Government has no effective direction to revive the world's second largest economy.

The latest developments in the Red Sea have had a negative impact on the world shipping industry as well as negatively affecting Vietnam's import and export activities, most directly in Europe and North America. However, the air transport industry can

benefit when importers and exporters have to switch from sea transport to air transport due to rising sea freight rates, long journey times, and lack of labor. On a prudent basis, the Board of Management proposes the following business plan targets for 2024:

Target	Unit	2023	2024	2024/ 2023
1. Total output	Tons	189.730	248.000	130,7%
- International goods	Tons	137.011	190.000	138,7%
- Domestic goods	Tons	52.719	58.000	110,0%
2. Office space for lease	m2	8.288	8.400	101,4%
3. Total revenue	Million VND	793.442	968.000	122,0%
4. Expenses	Million VND	224.883	288.000	128,1%
5. Profit before tax	Million VND	568.559	680.000	119,6%

5. *Development plan in the future*

Prepare financial and human resources conditions to participate in investing in the construction of the Air Cargo Terminal at Long Thanh International Airport.

Invest in equipment to increase the cargo terminal's capacity to 350,000 tons/year for phase 2. Invest in upgrading SCSC's existing cool warehouse into cold storage and expand and build the domestic cargo warehouse.

Continue the M&A plan to invest in enterprises in the same industry.

SCSC has proactively established a Community consisting of pharmaceutical logistics service providers (Pharma Community) that have met IATA's CEIV Pharma standard with the aim of providing a perfect quality chain for Import and Export Pharmaceuticals through Tan Son Nhat border gate through SCSC cargo terminal.

6. *Explanation of the Board of Directors to Auditors: None.*

IV. **Assessment of the Board of Management on the Company's activities**

1. *Assessment of the Board of Management on the Company's activities, including responsibility for environment and community*

In the meeting programs, the Board of Management always assessed the implementation of the business plan and the contents assigned by the General Meeting of Shareholders, considered and evaluated the report of the General Director on the business performance, the tasks of the General Meeting of Shareholders on implementing the resolutions of the Board of Management and approving the investment and development proposals of the Board of Directors.

Based on the business plan targets for 2023 were approved by the General Meeting of Shareholders, the Board of Management always accompanies the Executive Board, strengthens management and supervision, grasps the actual situation of production management to direct and supervise promptly and effectively.

Investment projects are carefully reviewed before being implemented to ensure the effectiveness of the project and maximize the use of capital. Proactively work with the Executive Board to develop investment plans for 2023 and the coming years to continuously improve the Company's operating efficiency.

Responsibility to the environment and society:

Research and development plans and solutions to protect the environment as follows:
Plans to save electricity and use clean energy.

Plan for investment implementation in purchasing vehicles and equipment that use clean energy.

Plan to use information technology and digitization to reduce the amount of paperwork printed, managed and used on the software system to improve service quality, increase labor productivity and protect the environment.

2. *Assessment of the Board of Management on activities of the Board of Directors*

All resolutions and decisions of the BOD and the GMS were complied with and properly implemented by the Executive Board.

The Executive Board has proactively deployed production and business development work, applied digitalization to improve service quality, cut costs and complete the business plan assigned by the GMS and the Board of Management.

The Executive Board needs to continue to strengthen the management, HR works, rationalizing the production to improve labor productivity and always focus on cost cutting to improve business efficiency and debt recovery to optimize business efficiency.

The Executive Board needs to develop scenarios and response plans for the Company to face unusual developments such as the impact of global supply chain disruptions, geopolitical conflicts, decline in aggregate demand in major economies, etc. to ensure the continuous and stable operation of SCSC.

The Executive Board should soon build a plan to train successors for key positions in the Company to implement the Company's long-term plans and strategies.

3. *Assessment report of independent members of the Board of Management:*

3.1. *On the Board of Management activities*

In general, the Board of Management has performed well its role in implementing the plans, guidelines and strategic orientations in accordance with the Resolution of the 2023 Annual General Meeting of Shareholders on the basis of compliance with the provisions of law and the Company's charter.

Regarding organizational structure, the Board of Management consists of 07 members, including 02 independent members, in accordance with the law.

In 2023, the Board of Management held 14 meetings, including quarterly meetings and written opinions. Meetings of the Board of Management are convened and conducted in accordance with the law, the Company's Charter and with the participation of the Supervisory Board. The contents of the meetings were fully and carefully discussed and evaluated by the members of the Board of Management. The resolutions of the Board of Management are approved by majority rule, the minutes of the meeting are fully prepared and signed by the members of the Board of Management attending the meeting.

The implementation of the Resolution of the 2023 Annual General Meeting of Shareholders, business strategy, compliance with strict standards in the aviation industry, occupational safety, service quality, etc. were all discussed and controlled closely between the Board of Management and the Board of Directors.

Important projects related to production, business and development plans such as investment and construction of the SCSC-2 office building; investment in equipment to increase exploitation capacity, and franchising of aviation services; the possibility of participating in the investment and operation of the air cargo terminal of Long Thanh International Airport, etc. were independently researched, regularly reviewed and discussed in the Board of Management meetings.

3.2. *Regarding the supervision of the General Director and other members of the Board of Directors*

In general, the Board of Management performed well in the supervision of the Board of Directors (BOD). At the quarterly meetings of the Board of Management, after listening to the report on production and business activities and corporate governance of the Board of Directors, the Board of Management evaluated, discussed and provided guidance to the Board of Directors to ensure that the Company's operations are strictly controlled and in compliance with legal regulations.

Member of the Board of Management holding the position of General Director in the Board of Directors always attend all meetings of the Board of Management, report and

fully update the Company's operations and governance status to the Board of Management. The decisions of the Board of Directors are consulted by the Board of Management to ensure the interests of the Company.

In 2023, the Board of Management highly appreciated that the Board of Directors has done well in disclosing information in accordance with regulations, ensuring that no violations occur.

4. *Plans and guidance of the Board of Management*

- Guidance on business strategy: issuing Resolutions on business strategies to implement Resolutions of the General Meeting of Shareholders; directing the Board of Directors to implement business projects set forth in business plans; making development orientation to increase market share and improve business efficiency.
- Business management: managing business operations by regularly working with the Board of Directors to develop business activities; improving production to improve labor productivity, developing and maintaining a good source of customers and proposing investment options to optimize resources for the Company.
- Supervising the activities of the Board of Directors: supporting the Board of Directors on policies and strategies of development; closely supervising the implementation of the Budget of the Board of Directors; promptly adjusting according to the proposal of the Board of Directors to ensure business operations.

V. **Company Management**

1. *Board of Management*

a) Members and structure of the Board of Management:

The Company's 2023 Annual General Meeting of Shareholders on June 26, 2023 elected the Company's Board of Management for the new term 2023-2028 including 07 members: 01 Chairwoman and 06 members.

The list of members of the Board of Management and the specific number and percentage of shares held are as follows:

No	Board of Management	Title	Date of Appointment	Executive Activities	Amount of shares held	Ratio
1	Bui Thi Thu Huong	Chair-woman	July 2 nd 2018, re-elected on June 26 th 2023	Not participate in executive activities - Representing ownership for	28.828.282 73.050	28,38% 0,07%

No	Board of Management	Title	Date of Appointment	Executive Activities	Amount of shares held	Ratio
				Gemadept Corporation - Individual ownership		
2	Nguyen Quoc Khanh	Member	July 2 nd 2018, re-elected on June 26 th 2023	General Director - Representing ownership for Gemadept Corporation - Individual ownership	5.288.752 1.378.050	5,21% 1,36%
3	Nguyen Ngoc Quy	Member	June 26 th 2023	Not participate in executive activities - Representing ownership for Airports Corporation Of Vietnam - Individual ownership	13.899.050 0	13,68% 0%
4	Mai Xuan Canh	Member	June 8 th 2021	Not participate in executive activities - Representing ownership for A41 Aircraft Repairing One Member Limited Liability Company - Individual ownership	7.213.125 31.500	7,10% 0,031%
5	Doan Ngoc Cuong	Member	July 2 nd 2018, re-elected on June 26 th 2023	Not participate in executive activities - Individual ownership	1.311.966	1,29%
6	Chu Trung Kien	Member	June 26 th 2023	Not participate in executive activities - Individual ownership	0	0%

No	Board of Management	Title	Date of Appointment	Executive Activities	Amount of shares held	Ratio
7	Ta Thu Ha	Member	July 2 nd 2018, re-elected on June 26 th 2023	Not participate in executive activities - Individual ownership	44.000	0,043%
8	Do Tat Binh	Vice Chair-man	July 2 nd 2018, dismissed on June 26 th 2023	Not participate in executive activities - Individual ownership	75.753	0,075%
9	Cu Thi Thuan	Member	July 2 nd 2018, dismissed on June 26 th 2023	Not participate in executive activities - Individual ownership	40.219	0,04%

b) Activities of the Board of Management:

No	Document No.	Date of issue	Content	Ratio
1	SCSC23/HĐQT/BB/01 SCSC23/HĐQT/NQ/01	Feb 1 st 2023	- Approving the issuance of ESOP shares (phase 1) in 2022.	100%
2	SCSC23/HĐQT/BB/02 SCSC23/HĐQT/NQ/02	March 24 th 2023	- Approving the results of registration and payment to buy ESOP shares (phase 1) in 2022.	100%
3	SCSC23/HĐQT/BB/03 SCSC23/HĐQT/NQ/03	April 11 th 2023	- Approving the 2022 business results and audited 2022 financial statements. - Approving the extension of holding the 2023 Annual General Meeting of Shareholders.	100%
4	SCSC23/HĐQT/BB/04 SCSC23/HĐQT/NQ/04	April 21 st 2023	- Approval of increasing charter capital after issuing ESOP shares and amending the Company's charter.	100%
5	SCSC23/HĐQT/BB/05 SCSC23/HĐQT/NQ/05	May 9 th 2023	- Approval of the list of shareholders entitled to attend SCSC's 2023 Annual General Meeting of Shareholders.	100%
6	SCSC23/HĐQT/BB/06 SCSC23/HĐQT/NQ/06	June 1 st 2023	- Approving the program, content and documents of the 2023 Annual General Meeting of Shareholders. - Approving the 2023 Business Plan targets submitted to the General Meeting of Shareholders.	100%

7	SCSC23/HĐQT/BB/07 SCSC23/HĐQT/NQ/07	June 16 th 2023	- Approving the list of candidates to be elected to the Board of Management and Supervisory Board for the 2023-2028 term.	100%
8	SCSC23/HĐQT/BB/08 SCSC23/HĐQT/NQ/08	June 26 th 2023	- Approving the election of Chairman of the Board of Management, independent members of the Board of Management and appointment of Managers of SCSC for the term 2023 - 2028.	100%
9	SCSC23/HĐQT/BB/09 SCSC23/HĐQT/NQ/09	June 29 th 2023	- Approving rewards for achievements exceeding the 2022 profit before tax plan.	100%
10	SCSC23/HĐQT/BB/10 SCSC23/HĐQT/NQ/10	July 18 th 2023	- Approval of closing the list of shareholders to exercise the right to receive remaining dividend of 2022.	100%
11	SCSC23/HĐQT/BB/11	Aug 30 th 2023	- Evaluate business results in the first 7 months of the year and operating direction for the remaining 5 months of 2023.	100%
12	SCSC23/HĐQT/BB/12	Dec 8 th 2023	- Evaluate 11-month business results and estimate implementation for the whole year 2023. - Year-end work on franchise fees, investments and tax settlement, New Year's Eve party...	100%
13	SCSC23/HĐQT/BB/13 SCSC23/HĐQT/NQ/13	Dec 18 th 2023	- Approval of the closing of the list of shareholders to exercise the right to receive the first dividend advance in 2023.	100%
14	SCSC23/HĐQT/BB/14 SCSC23/HĐQT/NQ/14	Dec 27 th 2023	- Approving the issuance of ESOP shares (phase 2)	100%

c) List of members of Board of Management having certificate on company management. List of members of Board of Management participating in programs of company management in the year.

2. Supervisory Board

a) Members and structure of Supervisory Board:

The Company's 2023 Annual General Meeting of Shareholders on June 26, 2023 elected the Company's Supervisory Board for the new term 2023-2028 including 03 members: 01 Chief and 02 members.

No	Members of Supervisory Board	Title	Date of being member of Supervisory Board	No. of board meetings attended	Ratio of attendance
1	Ms Vu Thi Hoang Bac	Chief of Board	From June 28 th , 2018 and re-elected on June 26, 2023	5/5	100%
2	Mr Khoa Nang Luu	Member	From 2010 and re-elected on June 26, 2023	5/5	100%
3	Mr Truong Minh Sang	Member	From June 28 th , 2018 and re-elected on June 26, 2023	5/5	100%

b) Activities of the Supervisory Board:

- Attending meetings of the Board of Management to contribute and grasp the policies, strategies, financial and business plans of the Company.
- Supervising the implementation of the Resolution of the GMS in 2022. Supervise the implementation of the 2022 production and business plan of the Board of Management and Executive Board, check the reasonableness, legality, honesty and level of caution in managing and operating business activities.
- Review, check and evaluate the effectiveness and efficiency of SCSC internal control, internal audit, risk management and early warning systems.
- Appraisal of financial statements in 2022. Appraisal of financial statements of the first 3 months of 2023.
- Approved the activities report of the Supervisory Board in 2022 and the mission direction of the Supervisory Board for the 2023-2028 term.
- Meeting to elect the Chief of the Supervisory Board and assign tasks to members of the Supervisory Board for the new term 2023-2028.
- Appraisal of the first 6 months of 2023 financial statements. Monitor and evaluate the implementation of the 2023 General Meeting of Shareholders Resolution and business results in the first 7 months of 2023.
- Appraisal of the first 9 months of 2023 financial statements; supervise the implementation of the 2023 production and business plans of the Board of Management and Executive Board.

Coordination of activities between the Supervisory Board for the activities of the Board of Management, the Executive Board and other managers:

- In the meetings, the Board of Management invited the Supervisory Board to attend so that the Supervisory Board could supervise activities in the decision-making process of the Board of Management.

- The Executive Board has coordinated well, provided sufficient information and documents for the Supervisory Board to review, inspect and evaluate the implementation of the Resolutions of the General Meeting of Shareholders and the Board of Management.
- SCSC needs to consider accelerating research on planned investment projects to optimize cash flow, creating conditions to increase revenue and profits for the company.

3. *Transactions, remuneration and benefits of the Board of Management, Board of Directors and Supervisory Board*

- a) Salary, bonus, remuneration, other benefits and expenses for each member of the Board of Management, the Supervisory Board, Board of Directors in 2023:

	Title	This year	Last year
<i>Board of Management</i>			
Ms. Bui Thi Thu Huong	Chairwoman	320.000.000	120.000.000
Mr. Do Tat Binh	Vice Chair-man (dismissed on June 26 th 2023)	200.000.000	120.000.000
Mr. Nguyen Quoc Khanh	Member	1.856.343.268	1.659.376.767
Mr. Mai Xuan Canh	Member	250.000.000	120.000.000
Mr. Doan Ngoc Cuong	Member	250.000.000	120.000.000
Mr. Nguyen Ngoc Quy	Member (Appointed on June 26 th 2023)	60.000.000	-
Mr. Chu Trung Kien	Independent member (Appointed on June 26 th 2023)	60.000.000	-
Ms. Bui Thi Thuan	Independent member (dismissed on June 26 th 2023)	190.000.000	120.000.000
Ms. Ta Thu Ha	Independent member	250.000.000	120.000.000
<i>Supervisory Board</i>			
Ms. Vu Thi Hoang Bac	Chief	226.000.000	96.000.000
Mr. Khoa Nang Luu	Member	176.000.000	96.000.000
Mr. Truong Minh Sang	Member	176.000.000	96.000.000
<i>Board of Directors</i>			
Mr. Nguyen Quoc Khanh	General Director	1.856.343.268	1.659.376.767
Mr. To Hien Phuong	Deputy General Manager	1.445.292.088	1.111.610.518
Mr. Nguyen Thai Son	Deputy General Manager	1.445.292.088	1.307.362.700

- b) Stocks trading transactions of internal shareholders in 2023:

No.	Person who made the transaction	Relationship with internal/major shareholder	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reason for increase, decrease (buy, sell, convert, reward...)
			Number of shares	Ratio	Number of shares	Ratio	
1	Ms. Bui Thi Thu Huong	Chairwoman of BOM	81.050	0,08%	73.050	0,07%	Sell shares
2	Ms. Ta Thu Ha	Member of BOM	44.575	0,044%	44.000	0,043%	Sell shares
3	Mr. Truong Minh Sang	Member of Supervisory Board	32.050	0,032%	8.000	0,008%	Sell shares
4	Airports Corporation of Vietnam - CTCP (ACV)	Tổ chức có liên quan với Ông. Truong Minh Sang	13.875.000	13,66%	13.899.050	13,68%	Buy shares
5	Mr. Nguyen Thai Son	Deputy General Manager	27.335	0,027%	25.635	0,025%	Sell shares
6	Mr. To Hien Phuong	Deputy General Manager	48.110	0,047%	43.910	0,043%	Sell shares
7	Ms. Bui Thi Yen Ngoc	Wife of Mr. To Hien Phuong - Deputy General Manager	0	0%	3.500	0,003%	Buy shares
8	Ms. Ngo Thi Anh Thu	Chief accountant	27.135	0,027%	26.135	0,026%	Sell shares
9	Mr. Pham Quang Hai	Person authorized to disclose information	75.792	0,075%	70.892	0,07%	Sell shares

c) Contracts or transactions with internal shareholders: None

d) Implementation of regulations on company management: Members of the Board of Management, the Supervisory Board and Board of Directors strictly comply with regulations on company management.

VI. Financial statements

1. Opinions of Auditors:

A&C AUDITING AND CONSULTING CO., LTD.

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No. 1.0358/24/TC-AC

INDEPENDENT AUDITORS' REPORT

**To: THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE BOARD OF DIRECTORS
SAIGON CARGO SERVICE CORPORATION**

We have audited the accompanying Financial Statements of Saigon Cargo Service Corporation (hereinafter referred to as "the Corporation"), which were prepared on 06 March 2024 (from page 05 to page 34), including the Balance Sheet as of 31 December 2023, the Income Statement, the Cash Flow Statement for fiscal year then ended and the Notes to the Financial Statements.

Responsibility of the Board of Directors

The Corporation's Board of Directors is responsible for the preparation, true and fair presentation of these Financial Statements in accordance with the Vietnamese Accounting Standards and System as well as other regulatory requirements on preparation and presentation of the Financial Statements; and responsible for such internal control as the Board of Directors determines necessary to enable the preparation and presentation of the Financial Statements to be free from material misstatement, whether due to fraud or error.

Responsibility of Auditors

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit to obtain reasonable assurance about whether the Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers Corporation's internal control relevant to the preparation and true and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Corporation's Board of Directors, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidences we have obtained are sufficient and appropriate to provide a basis for our audit opinion.

Opinion of Auditors

In our opinion, the Financial Statements give a true and fair view, in all material respects, of the financial position as of 31 December 2023 of Saigon Cargo Service Corporation, its financial performance and its cash flows for the fiscal year then ended, in conformity with the Vietnamese Accounting Standards and System and other regulatory requirements on preparation and presentation of the Financial Statements.

For and on behalf of
A&C Auditing and Consulting Co., Ltd.



Nguyen Chi Dung
Partner

Audit Practice Registration Certificate No. 0100-2023-008-1
Authorized Signatory

Ho Chi Minh City, 06 March 2024

Le Thi Thu Cuc
Auditor

Audit Practice Registration Certificate No. 5450-2021-008-1



105
106
107
108
109
110

2. Audited Financial Statements (attached hereto)

(The full audited financial statement is posted at the link https://www.scsc.vn/vn/info_category_detail.aspx?ID=1177)

Ho Chi Minh City, March 28th, 2024

**LEGAL REPRESENTATIVE OF THE COMPANY
MANAGING DIRECTOR**

(Signed)

NGUYEN QUOC KHANH